BUSINESS • News

Status Update: Irvine-based Parcel Pending inks deal to supply lockers to Lowe's



Irvine-based Parcel Pending has signed a deal with Lowe's to supply its storage lockers to the DIY hardware store chain. Lowe's first Parcel Pending storage lockers will debut in Florida, Washingon and Texas. The retailer said it will use the storage lockers for online order pickup with plans to expand to 1,700 stores nationwide. The lockers generate a scannable barcode when an order is ready for pickup. (Courtesy of Parcel Pending and Lowe's)

By STAFF REPORT |

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<u>Irvine-based Parcel Pending</u> has joined the big leagues, signing a deal with Lowe's to supply its storage lockers to the DIY hardware store chain.

The company was founded by Lori A. Torres in 2013 as a package solution for busy apartment complex managers. Torres, then working at Irvine Co., saw package management as a growing issue for proprety managers.

Her company was acquired for \$100 million in February 2019 by Paris-based Quadient, formerly Neopost. Since then, Parcel Pending has been on a mission to scale up.

Lowe's first Parcel Pending storage lockers will debut in Florida, Washingon and Texas. The retailer said it will use the storage lockers for online order pickup with plans to expand to 1,700 stores nationwide. The lockers generate a scannable barcode when an order is ready for pickup.

"Our No. 1 priority is making sure we are keeping things safe for our associates and customers while continuing to provide additional options to make it even easier to shop with us," said Joe McFarland, Lowe's executive vice president of stores, in a statement.

McFarland said more than 60 percent of online orders are picked up in Lowe's stores. "This is a significant step in our relentless efforts to create a fast and frictionless shopping experience for today's time-pressed customers," he said.

"It's an honor to be named Lowe's exclusive locker partner," said Torres, CEO of Parcel Pending. "We're confident that their customers will enjoy being able to safely and securely retrieve their items at their convenience."

Lowe's said it plans to install pickup lockers at all U.S. stores by the end of March 2021.

SBA Person of the Year

Alice Chun Kao, CEO and co-founder of Santa Ana-based Sender One Climbing, is the 2020 California Small Business Person of the Year, the U.S. Small Business Administration, Orange County / Inland Empire district office announced.

Kao was recognized at the National Small Business Week virtual event Sept. 22-24.



Sender One Climbing is an indoor climbing facility that also offers yoga and other fitness activities. The facility also provides activities for children such as afterschool programs and birthday parties.

The first location in Orange County opened with 300 members and 21 employees and \$1.8 million in salesgenerated during the first 12 months. Just before the pandemic struck, the business had 157 employees and \$8.1 million in sales across two locations.

Kao said the company has 3 additional locations under progress but openings have been delayed due to COVID-19.

Sender One was able to maintain some of its staffing with help from the SBA's Paycheck Protection Program and Economic Injury Disaster Loan program. Recently, its Orange County location was able to reopen with 10% capacity and has provided relief during the pandemic by converting its gym into a distance learning support facility for children starting their virtual school year.

Healthcare partnership

MemorialCare has partnered with Doctors of Women, an Irvine-based OB/GYN group, to provide expanded access to women's health services. Doctors of Women will join MemorialCare Medical Group as of Dec. 29, 2020.

The group will maintain its current location – 62 Corporate Park, Suite 100 in Irvine – and will perform surgical cases and deliveries at MemorialCare Saddleback Medical Center.

The all-women team of board-certified obstetricians and gynecologists at Doctors of Women includes Monica Aszterbaum, Carla Wells, Pantea Mozayeni and Lisa Crane.

Fresh coats in Anaheim

Anthony Vu, a veteran of the U.S. Navy, has launched a professional painting company – Fresh Coat Painters of Anaheim. The company offers residential and commercial painting services including interior and exterior painting, sealing and staining; drywall repair; pressure washing; popcorn ceiling and wallpaper removal. Fresh Coat Painters of Anaheim serves Anaheim and the surrounding cities. For more information, call 707-300-7025, email

AVu@FreshCoatPainters.com or go to FreshCoatPainters.com/Anaheim.



Community Action Partnership Orange County has added Lauren Leung and Nimusha Jacob to its board of directors. Leung has over 13 years of investment experience and currently serves as vice president of Pimco's Strategic Services and Transformation group in Newport Beach. Jacob brings more than 20 years of experience in healthcare management and administration, including work at the UCI's School of Medicine and a 13-year tenure at the University of Southern California's Ostrow School of Dentistry's Community Health Programs. CAPOC is a nonprofit working to end poverty by stabilizing, sustaining and empowering its community.

\$1 million grant

OMID Institute and Alzheimer's Orange County have been awarded a joint grant of \$1 million to implement education and supportive services to people with Alzheimer's disease and related disorders, their families and caregivers.

The grant was awarded by the U.S. Dept. of Health and Human Services' Administration on Community Living Alzheimer's Disease Programs Initiative 2020.

The three-year phased program will focus on older adults who live alone, those with intellectual and developmental disabilities, those with mild cognitive impairment or early-stage dementia and underserved multicultural communities.

OMID will receive \$800,000 to provide day-to-day services, while AlzOC will receive \$200,000 for educational training and case management services. OMID will additionally be providing case management and training.

"We are thankful for this important grant that will help us reach the most vulnerable at-risk people of all cultures who have fallen between the cracks and are essentially invisible to other programs and services," said OMID founder and executive director Maryam Sayyedi.

Scholarships

Eagle Community Credit Union awarded four \$4,000 scholarships to Eagle Community Credit Union members Brenda Godinez of Laguna Niguel, Joelle Lambert of Irvine and Raj Pradhan of Anaheim.

The winners were selected from a pool of more than 80 credit union member applicants for their academic achievements and personal essay on their life journey and ways the credit union can grow and prosper into the future.

