

# OC Nonprofits Boost Revenue 5.3% to \$1.8B

## Less Help to Needy As Fewer Volunteered

By PETER J. BRENNAN

Orange County's largest nonprofits reported their combined revenue increased 5.3% to \$1.8 billion for the 12 months ended June 30, according to the Business Journal's annual list.

They boosted expenditures at a higher 7% pace to \$1.5 billion.

The coronavirus obviously put a damper on activities, as there were fewer volunteers out in public—a decline of 17.5% to 121,773. Hence, the number people helped fell 18% to 6.9 million. Paid staff dropped 2.3% to 12,590.

For the second straight year, fears that President Donald Trump's 2017 tax cuts would affect donations haven't borne fruit in Orange County as 58 reported revenue increases while 34 had declines.

A year ago, 65 nonprofits reported an increase in revenue while 26 had a decline.

The list ranks 92 nonprofits with headquarters or major operations in Orange County and revenue higher than \$3 million. This year's list reflects cash contributions and in-kind goods and services such as volunteering.

### Highlights

■ The biggest leap in fundraising was 182% to \$6.4 million at No. 67 **MemorialCare Sad-**



**deback Medical Center Foundation** of Laguna Hills.

■ Other non-profits reporting significant increases include: No. 58, **Laura's House** of Aliso Viejo, up 118% to \$8.4 million; Mission Viejo's No. 35 **Mission Hospital Foundation**, up 115% to \$13.1 million; and Irvine's No. 46 **Boys & Girls Clubs of Central Orange Coast**, up 107% to \$10.8 million.

■ On a nominal basis, the largest increase was \$17.3 million at No. 2 **Orange County Community Foundation**, which altogether rose 17% to \$120.9 million—see page 49's Leader Board written by OCCF CEO **Shelley Hoss**.

■ Another big nominal jump was \$16 million

at No. 4 **Planned Parenthood of Orange and San Bernardino** counties. It reported revenue climbed 23% to \$85.5 million.

■ **Goodwill of Orange County** retained the top spot for the second year; however, revenue declined 4.7% to \$126.3 million. Its expenditures also dropped in line 4.9% to \$128 million. Nominally, it hired the most workers, 287, for an 18% increase to 1,911. Goodwill helps provide employment to those who are employment challenged while other nonprofits employ people to fulfill a mission.

■ One of the biggest drops was \$10.3 million, or 60%, to \$6.9 million at Santa Ana-based **Big Brothers, Big Sisters of Orange County and the Inland Empire**. It fell from

No. 30 a year ago to No. 65 because in the previous year they were gifted a house valued over \$8 million.

■ The biggest decline on a nominal basis was \$33.4 million at Costa Mesa's **National Christian Foundation**. It fell from second to fifth place as its revenue dropped 31% to \$73.2 million.

■ Santa Ana-based **Orangewood**, which shares a mission to prepare foster youth for adulthood through health, housing, education and employment services, last year saw a spike in fundraising when it raised \$41 million, a 60% increase. This year, its fundraising fell 29% to \$29.2 million, dropping it to No. 17 from No. 10 year ago.

■ Percentage wise, the biggest hiring nonprofit was Santa Ana-based **Mercy House Living Centers**, No. 21, which saw employee count rise 85% to 430. Its revenue also jumped 34% to \$24.1 million.

■ On a nominal basis, Tustin-based **YMCA of Orange County**, No. 9, reported cutting the most employees, 460, or 41%, to 667.

### Arts Impact

This year's list shows the effects of the pandemic on the arts world where many shows were postponed in March and have yet to resume operations.

Costa Mesa's **South Coast Repertory** reported a 74% decline in employees to 44. Its revenue also fell 14% to \$8.9 million.

Costa Mesa's **Segerstrom Center for the Arts** cut its staff by 60% to 49 employees.

Another hard hit entertainment venue was Santa Ana's **Discovery Cube Orange County**, where the employee count fell 60% to 66. ■

## THE LIST NONPROFIT ORGANIZATIONS



**DOUGLAS J. CORBIN**  
Senior VP and Chief Development Officer  
CHOC Foundation



**AMY DAUGHERTY**  
Chief Philanthropy Officer  
St. Joseph Hospital Foundation



**JIM PALMER**  
CEO and President  
Orange County Rescue Mission Inc.



**ROBERT SANTANA**  
CEO  
Boys & Girls Clubs of Central Orange Coast



**GREGORY C. SCOTT**  
CEO and President  
Community Action Partnership  
of Orange County



**NICOLE SUYDAM**  
CEO and President  
Goodwill of Orange County

# THE LIST NONPROFIT ORGANIZATIONS

RANKED BY OC REVENUE











Rank	Nonprofit •Address Rank	Company logo	OC revenue for 12 months ended June 30, 2020 (millions) •Ending period if not June 2020 •yearly % change	Expenses for 12 months ended June 30, 2020 (millions) •yearly % change	Paid staff in OC •yearly % change	Volunteers in OC •yearly % change	Clients served in OC •yearly % change	Year established	Nonprofit description	Top local official(s) •Title •Phone/fax	
1	<b>Goodwill of Orange County</b> (1) 410 N. Fairview St. Santa Ana 92703-3412 Headquarters: Santa Ana Website: ocgoodwill.org Email: info@ocgoodwill.org		\$126.3 -5%	\$128 -4.9%	1,911 17.7%	188 -68.5%	8,345 -63.9%	1924	Helps people who are facing barriers to get and keep jobs	Nicole Suydam CEO/president (714) 547-6308/(714) 541-6531	
2	<b>Orange County Community Foundation</b> (3) 4041 MacArthur Blvd., Ste. 510 Newport Beach 92660-2503 Headquarters: Newport Beach Website: oc-cf.org Email: shoss@oc-cf.org		\$120.9 17%	\$108.5 44.7%	29 0%	125 0%	2,000 0%	1989	Partners with individuals, families, foundations, and businesses to fulfill their philanthropic and financial objectives	Shelley M. Hoss CEO/president (949) 553-4202/(949) 553-4211	
3	<b>Think Together</b> (7) 2101 E. Fourth St., Ste. 200B Santa Ana 92705-3822 Headquarters: Santa Ana Website: thinktogether.org Email: info@thinktogether.org		\$86.7 19%	\$86.7 20%	185 22.5%	225 -78.3%	76,428 49.5%	1997	Partners with schools to change the odds for kids	Randy Barth founder/CEO (714) 543-3807/(714) 543-3852	
4	<b>Planned Parenthood of Orange and San Bernardino Counties</b> (4) 801 E. Katella Ave. Anaheim 92805-6614 Headquarters: Anaheim Website: pposbc.org Email: nichole.ramirez@pposbc.org		\$85.5 23%	\$68.9 9.1%	426 4.4%	0 NA	107,339 2.1%	1965	Reproductive/sexual healthcare; primary healthcare; women, infants and children nutrition services; preventive care; education programs	Jon Dunn CEO/president (714) 922-4100/(714) 633-4303	
5	<b>National Christian Foundation</b> (2) 650 Town Center Drive, Ste. 810 Costa Mesa 92626-7123 Headquarters: Costa Mesa Website: ncfcalifornia.com Email: bfeller@nctgiving.com		\$73.2 12/19 -31%	\$0.9 31%	7 16.7%	10 0%	1,975 64.6%	2003	Charitable giving planning for Christian families, churches and professional advisers	Bryan Feller/Jim Johnson president/chairman of the board (949) 263-0820/(949) 522-5701	
6	<b>Olive Crest</b> (6) 2130 E. Fourth St., Ste. 200 Santa Ana 92705-3818 Headquarters: Santa Ana Website: olivecrest.org Email: info@olivecrest.org		\$66.8 2%	\$65.4 3%	431 -2.9%	1,386 1%	4,933 5%	1973	Preventing child abuse, treating and educating at-risk children, and helping to preserve families	Donald A. Verleur II CEO (714) 543-5437/(714) 543-5463	
7	<b>CHOC Foundation</b> (8) 1201 W. La Veta Ave. Orange 92868-4203 Headquarters: Orange Website: choc.org/giving Email: dcorbin@choc.org		\$61.1 28%	\$12.4 15%	56 0%	405 -77.5%	200,000 0%	1964	Foundation supporting CHOC Children's Hospital	Douglas J. Corbin senior VP/chief development officer (714) 509-8690/(714) 509-8380	
8	<b>Segerstrom Center for the Arts</b> (5) 600 Town Center Drive Costa Mesa 92626-1916 Headquarters: Costa Mesa Website: scfta.org Email: info@scfta.org		\$50.8 -14%	\$55.7 -26.2%	49 -59.5%	1,225 -48.5%	1,800 -99.9%	1986	Multidisciplinary cultural campus committed to artistic excellence, engaging the community through live performances and art programs	Mark C. Perry/Casey Reitz chairman of the board/president (714) 556-2121/(714) 556-8984	
9	<b>YMCA of Orange County</b> (9) 13821 Newport Ave., Ste. 200 Tustin 92780-7803 Headquarters: Tustin Website: ymcaoc.org Email: ddaly@ymcaoc.org		\$44.2 12/19 -4%	\$42.3 -3.5%	667 -40.8%	33 -85%	58,804 -2%	1922	Provider of programs and opportunities for youth development, healthy living and social responsibility	Jeff McBride CEO/president (714) 549-9622/(714) 838-5976	
10	<b>Orange County Head Start Inc.</b> (11) 2501 S. Pullman St., Ste. 100 Santa Ana 92705-5511 Headquarters: Santa Ana Website: ochsinc.org Email: info@ochsinc.org		\$38.8 -4%	\$38.9 -3.9%	502 9.1%	480 -82.7%	3,411 -6.1%	1979	Provides early education programs that promote children's school readiness in the areas of language and cognitive development, early reading, science, mathematics, social skills, health and physical development	Colleen Versteeg executive director (714) 241-8920/(949) 596-8291	
11	<b>PBS SoCal</b> (12) 3080 Bristol St., Ste. 100 Costa Mesa 92626-3060 Headquarters: Costa Mesa Website: pbssocal.org Email: jpshields@pbssocal.org		\$38.6 7%	\$41 1.6%	52 -10.3%	0 NA	50,000 0%	1978	Educational television programming	Andrew Russell CEO/president (714) 241-4100/(714) 668-9689	
12	<b>South Coast Children's Society Inc.</b> (16) 27261 Las Ramblas, Ste. 220 Mission Viejo 92691-6468 Headquarters: Mission Viejo Website: scs4kids.org Email: smcguirk@scs4kids.org		\$35.9 25%	\$34.4 20.3%	180 0%	30 0%	1,300 0%	1984	Provider of mental health therapy, care, coaching and essential support services for children, teens, adults and their families	Scott McGuirk CEO/CIO (714) 966-8650/(714) 966-8662	

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Prev. Rank	Address		•Ending period if not June 2020	•yearly % change	•yearly % change	•yearly % change	•yearly % change			•Title	
Rank										•Phone/fax	
13 (13)	<b>Caritas Corp.</b> 3 Park Plaza, Ste. 1700 Irvine 92614-8540 Headquarters: Irvine Website: caritascorp.org Email: info@caritascorp.org		\$33.4 12/19 -5%	\$33.2 -0%	10 11.1%	NA	1,168 0%	1996	Provides and maintains quality, affordable housing for people of low-income and means; manufactured home parks	Robert Redwitz chairman/CEO (949) 727-0568/(949) 753-1535	
14 (15)	<b>The Salvation Army Orange County</b> 10200 Pioneer Road Tustin 92782-9998 Headquarters: Orange County Website: orangecounty.salvationarmy.org Email: orangecounty@usw.salvationarmy.org		\$32.1 9/20 10%	\$31.9 10%	140 1.4%	386 11.2%	138,625 32.4%	1887	Christian operator of shelters, drug and alcohol treatment centers, youth and community centers, thrift stores, social services and churches	Nesan Kistan divisional secretary, Orange County/corps officer, Tustin Ranch (714) 832-7100/(714) 832-2361	
15 (14)	<b>Orange County School of the Arts</b> 1010 N. Main St. Santa Ana 92701-3602 Headquarters: Santa Ana Website: ocsarts.net Email: ralph.opacic@ocsarts.net		\$31.9 5%	\$32.4 15.8%	510 1%	2,110 0.5%	28,000 3.7%	1987	Mission is to provide an unparalleled arts and academic education in a creative, challenging and nurturing environment to a diverse group of students who are passionate about the arts, preparing them to reach highest potential	Ralph Opacic founder/executive director (714) 560-0900/(714) 664-0461	
16 (23)	<b>Orange County Rescue Mission Inc.</b> 1 Hope Drive Tustin 92782-0221 Headquarters: Tustin Website: rescuemission.org Email: info@rescuemission.org		\$31.1 49%	\$27.1 48.5%	119 -11.9%	4,855 3.3%	37,590 4.2%	1965	Programs include: transitional, emergency and supportive housing and comprehensive services to homeless men, women, children, veterans, teens, and victims of human trafficking	Jim Palmer CEO/president (714) 247-4300/(714) 258-4451	
17 (10)	<b>Orangewood Foundation</b> 1575 E. 17th St. Santa Ana 92705-8506 Headquarters: Santa Ana Website: orangewoodfoundation.org Email: info@orangewoodfoundation.org		\$29.2 -29%	\$19.1 8.1%	117 -10%	1,425 -18.1%	2,139 -3.2%	1981	Offers foster and community youth help with health and wellness, housing, life skills and employment, and education	Greg Dunlap/Chris Simonsen chairman/CEO (714) 619-0200/(714) 619-0252	

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Researched by Meghan Kliever

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Prev. Rank	Address		•Ending period if not June 2020	•yearly % change	•yearly % change	•yearly % change	•yearly % change			•Title	
Rank										•Phone/fax	
18	<b>Orange Catholic Foundation</b> 13280 Chapman Ave., Ste. 430 Garden Grove 92840-4414 Headquarters: Garden Grove Website: <a href="http://orangecatholicfoundation.org">orangecatholicfoundation.org</a> Email: <a href="mailto:sunn@orangecatholicfoundation.org">sunn@orangecatholicfoundation.org</a>		\$26 12/19 -2%	\$30.6 26%	9 -10%	30 -40%	NA	2000	Autonomous, pious foundation that works in collaboration with members of its diocese to raise, manage, grow and grant funds supporting all aspects of the Catholic faith following each donor's intent	Kimberly Jetton executive director (714) 282-3021/(657) 206-4453	
19	<b>Waymakers</b> 1221 E. Dyer Road, Ste. 120 Santa Ana 92705-5634 Headquarters: Santa Ana Website: <a href="http://waymakersoc.org">waymakersoc.org</a> Email: <a href="mailto:info@waymakersoc.org">info@waymakersoc.org</a>		\$24.5 11%	\$24.5 11.9%	353 2.9%	1,322 195.1%	91,775 -29.5%	1972	Shelter, counseling, support services for at-risk children, adults, families	Ronnetta Johnson executive director (949) 250-0488/(714) 540-1908	
20	<b>Community Action Partnership of Orange County</b> 11870 Monarch St. Garden Grove 92841-2113 Headquarters: Garden Grove Website: <a href="http://capoc.org">capoc.org</a> ; <a href="http://ocfoodbank.org">ocfoodbank.org</a> Email: <a href="mailto:info@capoc.org">info@capoc.org</a>		\$24.4 12/19 33%	\$23.4 27.3%	125 6.8%	7,212 760.6%	693,016 399.7%	1965	Helps eliminate and prevent the causes and effects of poverty by mobilizing and directing resources to programs that assist, educate, and promote self-sufficiency	Gregory C. Scott CEO/president (714) 897-6670/(714) 894-5404	
21	<b>Mercy House Living Centers</b> P.O. Box 1905 Santa Ana 92702-1905 Headquarters: Santa Ana Website: <a href="http://mercyhouse.net">mercyhouse.net</a> Email: <a href="mailto:info@mercyhouse.net">info@mercyhouse.net</a>		\$24.1 34%	\$24 35%	430 85.3%	400 0%	6,000 16%	1988	Provider of homeless prevention, emergency services and shelters, transitional housing, permanent housing, and permanent supportive housing services	Larry Haynes CEO (714) 836-7188/(714) 836-7901	
22	<b>Mind Research Institute</b> 5281 California Ave., Ste. 300 Irvine 92617-3219 Headquarters: Irvine Website: <a href="http://mindresearch.org">mindresearch.org</a> Email: <a href="mailto:info@mindresearch.org">info@mindresearch.org</a>		\$23.3 -14%	\$30.1 10.8%	183 1.7%	50 -37.5%	1,340,448 4.3%	1998	Neuroscience and education organization dedicated to ensuring that all students are mathematically equipped; developed programs under MathMINDs to provide dynamic ways to actively engage with math, and to close the experience gap for all learners	Brett Woudenberg CEO (949) 345-8700/(949) 572-2680	
23	<b>St. Joseph Hospital Foundation</b> 1010 West La Veta, Ste. 300 Orange 92868-3849 Headquarters: Orange Website: <a href="http://sjofoundation.org">sjofoundation.org</a> Email: <a href="mailto:foundation@stjoe.org">foundation@stjoe.org</a>		\$22 12/19 57%	\$2 -25.9%	9 12.5%	200 0%	345,000 -4.2%	1970	Raises funds to equip the hospital with the latest technology, education, training, research, and financial assistance for the poor and vulnerable	Amy Daugherty chief philanthropy officer (714) 347-7900/(714) 347-7555	
24	<b>Illumination Foundation</b> 1091 N. Batavia St. Orange 92867-5548 Headquarters: Orange Website: <a href="http://ifhomeless.org">ifhomeless.org</a> Email: <a href="mailto:info@ifhomeless.org">info@ifhomeless.org</a>		\$21 -1%	\$28.7 35.6%	299 50.3%	1,100 -40.5%	3,360 74.1%	2008	Provides targeted, interdisciplinary services, including housing, children's services, healthcare, and behavioral health, for the most vulnerable families, children and individuals experiencing homelessness	Paul Leon CEO/president (949) 273-0555/(888) 517-7123	
25	<b>Share Our Selves</b> 20151 SW. Birch St. Newport Beach 92660-1793 Headquarters: Newport Beach Website: <a href="http://shareourselves.org">shareourselves.org</a> Email: <a href="mailto:ebatsstone@shareourselves.org">ebatsstone@shareourselves.org</a>		\$20.5 5%	\$19.2 -1.5%	150 -6.3%	203 -86.2%	16,000 -65.1%	1970	Provides medical and dental care, behavioral health, food, emergency financial assistance, case management, and seasonal programs for low-income, homeless individuals, and families	Christy Ward CEO (949) 270-2100/(949) 515-5804	
26	<b>Easterseals Southern California</b> 1063 McGaw Ave., Ste. 100 Irvine 92614-5554 Headquarters: Irvine Website: <a href="http://easterseals.com/southernca">easterseals.com/southernca</a> Email: <a href="mailto:inquiry@essc.org">inquiry@essc.org</a>		\$19.4 30%	\$12.9 15.5%	305 -3.8%	195 0%	7,628 0%	1988	Services for individuals with developmental disabilities and their families; provides adult/senior day services, autism therapy, child development/early education, employment services, veteran employment support and independent living options	Mark Whitley CEO/president (714) 834-1111/(714) 834-1128	
27	<b>OneOC</b> 1901 E. Fourth St., Ste. 100 Santa Ana 92705-3918 Headquarters: Santa Ana Website: <a href="http://oneoc.org">oneoc.org</a> Email: <a href="mailto:info@oneoc.org">info@oneoc.org</a>		\$19.1 12/19 60%	\$19.2 50.6%	140 12%	23,812 10.5%	26,960 2.2%	1958	Provides volunteering, training, consulting and fiscal sponsorship services for nonprofits; helps companies build employee volunteering, charitable giving, and community visibility programs	Tim Strauch CEO/president (714) 953-5757/(714) 834-0585	
28	<b>Orange County United Way</b> 18012 Mitchell S. Irvine 92614-6008 Headquarters: Irvine Website: <a href="http://unitedwayoc.org">unitedwayoc.org</a> Email: <a href="mailto:info@unitedwayoc.org">info@unitedwayoc.org</a>		\$19.1 5%	\$20.2 27.9%	62 26.5%	2,773 -0.1%	744,457 0.3%	1924	Delivers measurable, long-term solutions to complex issues in education, financial stability, health and housing	Susan B. Parks CEO/president (949) 660-7600/(949) 724-3030	
29	<b>Second Harvest Food Bank of Orange County</b> 8014 Marine Way Irvine 92618-2235 Headquarters: Irvine Website: <a href="http://feedoc.org">feedoc.org</a> Email: <a href="mailto:communications@feedoc.org">communications@feedoc.org</a>		\$19 <sup>(1)</sup> 82%	\$12.7 <sup>(1)</sup> 16.5%	77 -9.4%	16,570 -37.2%	343,822 38%	1983	Distributes tens of millions pounds of food to partner network members who provide food to those in need including children and their families, the working poor, those with disabilities, veterans, and the homeless at hundreds of locations throughout Orange County	Harald Herrmann CEO (949) 653-2900/(949) 653-0700	

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<sup>(1)</sup> Cash only; excludes in-kind revenue of \$73.4 million and in-kind expenses of \$73.6 million

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30	(33)	<b>Meals on Wheels Orange County</b> 1200 N. Knollwood Circle Anaheim 92801-1309 Headquarters: Anaheim Website: mealsonwheelsoc.org Email: info@mealsonwheelsoc.org		\$18.9 21%	\$17.3 16.3%	97 -4.9%	400 -33.3%	11,913 15.7%	1967	Provider of nutrition and supportive services for Orange County's at-risk older adults and their families	Holly Hagler CEO/president (714) 220-0224/(714) 220-1374	
31	(31)	<b>Western Youth Services</b> 23461 S. Pointe Drive, Ste. 220 Laguna Hills 92653-1523 Headquarters: Laguna Hills Website: westernyouthservices.org Email: info@westernyouthservices.org		\$18.3 13%	\$18.9 15.5%	243 5.7%	35 -50%	10,000 -50%	1972	Mental health and wellness solutions for children, youth and families	Lorrayne Leigh Belhumeur CEO (949) 855-1556/(949) 951-2871	
32	(22)	<b>Pacific Symphony</b> 17620 Fitch, Ste. 100 Irvine 92614-6081 Headquarters: Irvine Website: pacificsymphony.org Email: info@pacificsymphony.org		\$16.3 -21%	\$18.5 -11.2%	42 -16%	2,300 0%	53,422 -80.5%	1978	Inspires, engages and serves Orange County through music performances, education and community programming	John Forsythe CEO/president (714) 755-5788/(714) 755-5789	
33	(79)	<b>Public Law Center</b> 601 W. Civic Center Drive Santa Ana 92701-4002 Headquarters: Santa Ana Website: publiclawcenter.org Email: info@publiclawcenter.org		\$14.7 12/19 -1%	\$14.5 1.2%	46 9.5%	1,500 0%	4,500 0%	1981	Provides free civil legal services to low-income Orange County residents and the nonprofit organizations that support them, including counseling, individual representation, community education, and strategic litigation and advocacy to challenge societal injustices	Kenneth W. Babcock executive director/general counsel (714) 541-1010/(714) 541-5157	
34	(38)	<b>USA Water Polo</b> 6 Morgan, Ste. 150 Irvine 92618-1922 Headquarters: Huntington Beach Website: usawaterpolo.org Email: gmescall@usawaterpolo.org		\$14.6 12/19 30%	\$12.4 12.7%	20 -4.8%	NA	5,403 -1.7%	1976-77	National governing body for the sport of water polo in the U.S. under authority of the U.S. Olympic Committee	Christopher Ramsey CEO (714) 500-5445/(714) 960-2431	

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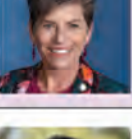
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Prev. Rank	Address	•yearly % change	•yearly % change	•yearly % change	•yearly % change	•yearly % change			•Title •Phone/fax	
35 (NR)	<b>Mission Hospital Foundation</b> 27700 Medical Center Road Mission Viejo 92691-6426 Headquarters: Mission Viejo Website: supportmissionhospital.org Email: missionfoundation@stjoe.org	\$13.1 116%	\$2.2 -18.7%	8 -46.7%	78 -78%	337,102 -27.5%	1995	Engages the south Orange County community in support of Mission Hospital's programs and services in Mission Viejo and Laguna Beach through planned and major gifts, special events, annual giving programs and volunteer leadership opportunities	John D. Miller chief philanthropy officer (949) 364-7783/(949) 364-7750	
36 (39)	<b>Anaheim Family YMCA</b> 240 S. Euclid St. Anaheim 92802-1047 Headquarters: Anaheim Website: anaheimymca.org Email: info@anaheimymca.org	\$12.2 11%	\$12.2 14.6%	456 18.4%	985 189.7%	17,372 -30.7%	1911	Focused on youth development, healthy living and social responsibility; programs help youth to realize their potential, offer families ways to have fun together, empower people to be healthier in spirit, mind and body	Rick Martens CEO/president (714) 635-9622/(714) 635-8151	
37 (41)	<b>Orange County Council, Boy Scouts of America<sup>(2)</sup></b> 1211 E. Dyer Road Santa Ana 92705-5605 Headquarters: Santa Ana Website: ocbsa.org Email: denovan.lino@scouting.org	\$12.1 12/19 24%	\$12.9 7.1%	35 -39.7%	5,224 -36.2%	11,499 -35.1%	1920	Youth education programs in leadership, environment, STEM, career and character development; operates the Irvine Ranch Outdoor Education Center and Newport Sea Base	Russell Etzenhouser president/scout executive (714) 546-4990/(714) 546-0415	
38 (35)	<b>Speech and Language Development Center</b> 8699 Holder St. Buena Park 90620-3614 Headquarters: Buena Park Website: sldc.net Email: abarnes@sldc.net	\$12.1 3%	\$11.5 -6.8%	230 -3%	151 -24.5%	300 4.5%	1955	Special education school and therapy center serving children and adults age 6 to 21 who have a broad range of diagnoses, including autism spectrum disorder	Adrienne Kessler CEO (714) 821-3620/(714) 821-5683	
39 (37)	<b>Boys &amp; Girls Clubs of Garden Grove</b> 10540 Chapman Ave. Garden Grove 92840-3101 Headquarters: Garden Grove Website: bgcgg.org Email: rgillerman@bgcgg.org	\$11.9 5%	\$12.2 4.4%	432 -10.7%	800 -2.6%	31,773 32.4%	1956	Focuses on early learning, before and after school programs, and a network of family support services and programs	Mark Surmanian CEO (714) 530-0430/(714) 530-0431	
40 (51)	<b>Jamboree Housing Corp.</b> 17701 Cowan Ave., Ste. 200 Irvine 92614-6840 Headquarters: Irvine Website: jamboreehousing.com Email: info@jamboreehousing.com	\$11.8 12/19 33%	\$10.1 33.5%	100 28.2%	201 10.4%	9,503 26.4%	1990	Developer of low-income affordable housing for families, seniors, mentally ill, homeless, veterans with free on site resident, health, social services including after-school and exercise programs, ESL and STEM classes, and food distribution	Laura Archuleta CEO/president (949) 263-8676/(949) 263-0647	
41 (60)	<b>Boys &amp; Girls Clubs of Huntington Valley</b> 16582 Brookhurst St. Fountain Valley 92708-2353 Headquarters: Fountain Valley Website: bgchv.com Email: admin@bgchv.com	\$11.8 56%	\$8.3 10.7%	180 -11.3%	150 -76%	1,200 -89.1%	1967	Provider of childcare, after-school programs, camps, performing arts classes, youth sports	Tanya Hoxsie CEO (714) 531-2582/(714) 531-7850	
42 (48)	<b>Charitable Ventures of Orange County</b> 4041 MacArthur Blvd., Ste. 510 Newport Beach 92660-2503 Headquarters: Newport Beach Website: charitableventuresoc.org Email: info@charitableventuresoc.org	\$11.6 12/19 14%	\$9.5 22.5%	113 -14.4%	230 -38.2%	36 9.1%	2007	Incubator and capacity builder for nonprofits	Anne Olin CEO/president (714) 597-6630	
43 (34)	<b>Seneca Family of Agencies</b> 233 S. Quintana Drive Anaheim Hills 92807-4029 Headquarters: Santa Ana Website: senecafoa.org Email: info@senecacenter.org	\$11.5 -5%	\$11.4 -5%	115 -9.4%	20 -23.1%	1,400 93.9%	1985	Helps children and families through difficult times in their lives by providing education, mental health support, and permanency	Paige Chan executive director, Southern California (714) 202-2100	
44 (50)	<b>Healthy Smiles for Kids of Orange County</b> 17511 Armstrong Ave., second floor Irvine 92614-5725 Headquarters: Irvine Website: healthysmilesoc.org Email: rberger@healthysmilesoc.org	\$11.1 10%	\$10.5 13.7%	81 -39.1%	23 27.8%	1,503 -79.1%	2003	Seeks to improve the oral health of children in Orange County through collaborative programs directed at prevention, outreach and education, access to treatment, and advocacy	Ria Berger CEO (949) 636-8532	
45 (43)	<b>Girl Scouts of Orange County</b> 9500 Toledo Way, Ste. 100 Irvine 92618-1806 Headquarters: Irvine Website: girlscoutsoc.org Email: girlscouts@girlscoutsoc.org	\$10.9 9/20 3%	\$10.9 4.6%	101 12.2%	8,531 15.1%	29,010 -6.4%	1968	Provides leadership development programs and experiences for girls in grades K-12	Victoria 'Vikki' Shepp CEO (949) 461-8800/(949) 461-8886	
46 (52)	<b>Boys &amp; Girls Clubs of Central Orange Coast</b> 17701 Cowan, Ste. 110 Irvine 92614-6061 Headquarters: Irvine Website: boysandgirlsclub.com Email: rsantana@boysandgirlsclub.com	\$10.8 107%	\$4.8 -9.8%	175 0%	1,100 0%	9,000 0%	1941	Mentorship program for children	Robert Santana/Kristle Duran/ Ashley Harris/Travis Whitten CEO/COO/CFO/chief philanthropy officer (714) 543-5540	











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<sup>(2)</sup> Includes Irvine Ranch Outdoor Education Center

# THE LIST NONPROFIT ORGANIZATIONS

RANKED BY OC REVENUE

Rank	Nonprofit Prev. Rank	Address	Company logo	OC revenue for 12 months ended June 30, 2020 (millions)	Expenses for 12 months ended June 30, 2020 (millions)	Paid staff in OC	Volunteers in OC	Clients served in OC	Year established	Nonprofit description	Top local official(s)	
				•Ending period if not June 2020 •yearly % change	•yearly % change	•yearly % change	•yearly % change	•yearly % change			•Title •Phone/fax	
47	(47)	<b>Radiant Health Centers</b> 17982 Sky Park Circle, Ste. J Irvine 92614-6482 Headquarters: Irvine Website: radianthealthcenters.org		\$10.8 9/20 4%	\$10.2 0.1%	53 0%	183 -64%	1,660 12.5%	1985	Provides the LGBTQ+ community medical services and serves those living with and affected by HIV	Philip Yaeger CEO (949) 809-5700/(949) 809-5779	
48	(53)	<b>Child Guidance Center Inc.</b> 525 N. Cabrillo Park Drive, Ste. 300 Santa Ana 92701-5017 Headquarters: Santa Ana Website: childguidancecenteroc.org Email: info@cginc.org		\$10.2 19%	\$10.1 17.9%	118 12.4%	85 0%	4,566 -0.5%	1967	Comprehensive, trauma-focused, evidence-based mental health treatment programs, supportive services, and trainings to meet the critical mental health needs of children, youth and families, including the military-connected	Lori M. Pack CEO (714) 953-4455/(714) 547-8855	
49	(46)	<b>My Day Counts/OCAAC</b> 225 W. Carl Karcher Way Anaheim 92801-2499 Headquarters: Anaheim Website: mydaycounts.org Email: info@mydaycounts.org		\$10.2 12/19 -2%	\$10.1 -3.4%	91 -25.4%	10 -28.6%	454 -3.6%	1951	Provider of programs and services for people with intellectual and other developmental disabilities	Michael J. Galliano CEO/president (714) 744-5301/(714) 744-5312	
50	(56)	<b>Free Wheelchair Mission</b> 15279 Alton Parkway, Ste. 300 Irvine 92618-2601 Headquarters: Irvine Website: freewheelchairmission.org Email: info@freewheelchairmission.org		\$9.9 -10%	\$9.7 -12.5%	24 -7.7%	152 -24%	55,636 -14.3%	2001	Manufactures low-cost, durable wheelchairs and provides at no cost to those living with a disability in developing nations	Don Schoendorfer/Nuka Solomon founder, president/CEO (949) 273-8470/(949) 453-0085	
51	(58)	<b>Project Access</b> 2100 W. Orangewood Ave., Ste. 230 Orange 92868-1987 Headquarters: Orange Website: project-access.org Email: info@project-access.org		\$9.4 12/19 23%	\$9.4 20.8%	44 10%	338 174.8%	5,347 37.3%	1999	Provider of vital on-site health, education, and employment services to families, children, and seniors living in affordable housing communities	Kristin Byrnes CEO/president (949) 253-6200/(714) 940-9803	

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Researched by Meghan Kliever

# THE LIST NONPROFIT ORGANIZATIONS

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RANKED BY OC REVENUE

Rank	Nonprofit Prev. Rank	Address	Company logo	OC revenue for 12 months ended June 30, 2020 (millions)	Expenses for 12 months ended June 30, 2020 (millions)	Paid staff in OC	Volunteers in OC	Clients served in OC	Year established	Nonprofit description	Top local official(s)	
				•Ending period if not June 2020	•yearly % change	•yearly % change	•yearly % change	•yearly % change			•Title	•Phone/fax
52	(64)	Community Legal Aid SoCal 2101 N. Tustin Ave. Santa Ana 92705-7819 Headquarters: Santa Ana Website: communitylegalsocal.org Email: mheur@clsocal.org		\$9.2 1/20 42%	\$7.9 23.7%	94 -12.1%	68 13.3%	6,000 -5.7%	1958	Helps bridge the justice gap by providing compassionate, high quality legal aid, and advocating for stronger communities as a direct response to the needs of the poor for equitable access to justice	Kate Marr executive director (714) 571-5200/(714) 571-5270	
53	(61)	Family Assistance Ministries 1030 Calle Negocio San Clemente 92673-6203 Headquarters: San Clemente Website: family-assistance.org Email: info@family-assistance.org		\$9.1 28%	\$8.6 20.3%	27 -3.6%	2,241 67.6%	28,832 23.8%	1999	Assists people in need with financial counseling, food, shelter and housing, and personalized, supportive counsel bridging the gap from dependency to self-sufficiency	Elizabeth Andrade CEO (949) 492-8477/(949) 492-8081	
54	(45)	South Coast Repertory 655 Town Center Drive Costa Mesa 92628-2197 Headquarters: Costa Mesa Website: scr.org Email: theatre@scr.org		\$8.9 8/20 -14%	\$8.7 -16.2%	44 -74.1%	0 NA	67,838 -49.4%	1964	Live theater company and theater conservatory	Paula Tomei/David Ivers managing director/artistic director (714) 708-5500/(714) 708-5576	
55	(44)	American Red Cross of Orange County 600 Park Center Drive Santa Ana 92705-3518 Headquarters: Washington Website: redcross.org/oc Email: sarah.mcmahon@mail.bradley.edu		\$8.6 -18%	\$8.6 -17.8%	34 -15%	4,021 -8.9%	81,079 43.7%	1917	Shelters, feeds, and provides emotional support to victims of disasters- from wildfires to home fires to earthquakes, and any event leading to human suffering; supplies blood, provides preparedness, health, and safety classes, international humanitarian aid, supports military members and their families	Becky Firey executive director (714) 481-5300/(714) 647-9027	
56	(72)	Families Forward 8 Thomas Irvine 92618-2763 Headquarters: Irvine Website: families-forward.org Email: info@families-forward.org		\$8.5 9/20 52%	\$7.3 48.8%	55 3.8%	2,000 0%	53,505 437.7%	1984	Helps families in need achieve and maintain self-sufficiency through housing, food, counseling, education and other support services	Madelynn Hirneise CEO (949) 552-2727/(949) 552-2731	
57	(62)	Alzheimer's Orange County 2515 McCabe Way Irvine 92614-9401 Headquarters: Irvine Website: alzoc.org Email: info@alzoc.org		\$8.4 -8%	\$9 -5.9%	150 63%	25 -96.7%	28,000 3.7%	1982	Provides support to Orange County families and individuals through brain health and dementia education, care consultations, community resource connections, Adult Day Health Services, residential, memory care services	James E. McAleer III CEO/president (949) 955-9000/(949) 757-3700	
58	(92)	Laura's House 33 Journey, Ste. 150 Aliso Viejo 92656-5364 Headquarters: Aliso Viejo Website: laurashouse.org Email: info@laurashouse.org		\$8.4 12/19 118%	\$5.1 10%	72 -16.3%	300 -30.2%	22,732 -26.9%	1994	Offers emergency shelter, transitional housing, legal and counseling services for domestic violence victims, community education programs to prevent domestic violence	Margaret R. Bayston CEO/executive director (949) 361-3775/(949) 361-3548	
59	(54)	Mental Health Association of Orange County 1971 E. Fourth Street, Ste. 130A Santa Ana 92705-3944 Headquarters: Santa Ana Website: mhac.org Email: mhainfo@mhac.org		\$8.3 -2%	\$8.3 -1.2%	90 -34.3%	450 -10%	15,000 -6.3%	1958	Provider of mental health services, homeless outreach, veterans outreach, housing assistance, mentoring, outpatient clinics, other services	Jeffrey A. Thrash CEO (714) 547-7559/(714) 543-4431	
60	(55)	Vocational Visions 26041 Pala Mission Viejo 92691-2705 Headquarters: Mission Viejo Website: vocationalvisions.org Email: info@vocationalvisions.org		\$8.1 -2%	\$8 -2.6%	177 -5.9%	45 -40%	465 -3.7%	1974	Provides employment services, day programs, and personalized supports to adults with intellectual and other developmental disabilities	Joan McKinney executive director (949) 837-7280/(949) 859-9962	
61	(40)	Habitat for Humanity of Orange County 2200 Ritchey St. Santa Ana 92705-5308 Headquarters: Santa Ana Website: habitatoc.org Email: info@habitatoc.org		\$7.9 -28%	\$7.9 -35.1%	55 -6.8%	3,400 -67.6%	9,315 28.2%	1988	Renovates and builds homes sold at a minimal cost to limited-income families	Sharon Ellis CEO/president (714) 434-6200/(714) 434-1222	
62	(29)	Discovery Cube Orange County 2500 N. Main St. Santa Ana 92705-6600 Headquarters: Santa Ana Website: oc.discoverycube.org Email: contactus@discoverycube.org		\$7.9 -44%	\$12.5 -11.5%	66 -60.2%	1,100 -63%	578,401 -37.3%	1998	Provides hands-on Science, Technology, Engineering and Math (STEM) education through interactive exhibits and programs at the Science Center and in local schools and classrooms throughout Orange County	Joe Adams/Rick Baily CEO, president/board chairman (714) 542-2823/(714) 263-3908	
63	(59)	Irvine Public Schools Foundation 1 Post, Ste. 250 Irvine 92618-5221 Headquarters: Irvine Website: ipsf.net Email: info@ipsf.net		\$7.7 0%	\$6.4 -10.9%	19 5.6%	250 0%	36,000 0%	1996	Provides programs, raises funds, community support	Neda Eaton CEO/president (949) 263-8340/(949) 263-8343	
64	(66)	Children's Bureau 50 S. Anaheim Blvd., Ste. 200 Anaheim 92805-2961 Headquarters: Los Angeles Website: all4kids.org Email: alisonhay@all4kids.org		\$7 9%	\$7.4 19%	88 4.8%	15 -90%	14,000 23.9%	1904	Build the capacity of peer organizations through training programs and family assessment social enterprise software; create pathways for civic engagement and systems change through the Magnolia Community Initiative and Network Anaheim	Ronald E. Brown CEO/president (714) 517-1900/(714) 517-1911	

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RANKED BY OC REVENUE

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65 (30)	<b>Big Brothers Big Sisters of Orange County and the Inland Empire</b> 1801 E. Edinger Ave., Ste. 101 Santa Ana 92705-4763 Headquarters: Santa Ana Website: ocbigs.org Email: info@ocbigs.org		\$6.8 -60%	\$6.7 -5.5%	71 2.9%	3,159 -11.5%	4,405 -12.5%	1958	Provides one-to-one professionally supported mentoring relationships for youth facing adversity	Sloane Keane CEO (714) 544-7773/(714) 544-7643	
66 (77)	<b>Council on Aging-Southern California</b> 2 Executive Circle, Ste. 175 Irvine 92614-6773 Headquarters: Irvine Website: coasc.org Email: jcansler@coasc.org		\$6.4 11%	\$6.4 12%	88 1.1%	941 10.2%	200,000 0%	1973	Promotes the independence, health, and dignity of older adults through compassion, education and advocacy, directly assisting them in living safer, more dignified and independent lives	Lisa Wright Jenkins CEO/president (714) 479-0107/(714) 479-0234	
67 (NR)	<b>MemorialCare Saddleback Medical Center Foundation</b> 24451 Health Center Drive Laguna Hills 92653-3689 Headquarters: Laguna Hills Website: memorialcare.org/smcf Email: smcf@memorialcare.org		\$6.4 182%	\$1.7 2.1%	9 0%	424 0%	265,242 3.9%	1979	Provides philanthropic resources necessary to strengthen the ability of MemorialCare Saddleback Medical Center to enhance the health and well-being of individuals, families and community	Cecilia Belew president (949) 452-3724/(949) 452-3779	
68 (68)	<b>Irvine Barclay Theatre</b> 4199 Campus Drive, Ste. 275 Irvine 92612-4689 Headquarters: Irvine Website: thebarclay.org Email: info@thebarclay.org		\$6.4 5%	\$4.5 -19.3%	20 -53.5%	23 -72.9%	70,125 -26.8%	1985	Arts venue for an eclectic mix of music, dance and theater; a showplace for community cultural organizations and university programs	Gary Payne COO/CFO (949) 854-4607/(949) 854-4999	
69 (78)	<b>Working Wardrobes</b> 2000 E. McFadden Ave., Ste. 100 Santa Ana 92705-4706 Headquarters: Santa Ana Website: workingwardrobes.org Email: info@workingwardrobes.org		\$6.3 31%	\$6.3 7.2%	39 -31.6%	842 -63.2%	1,724 -31%	1991	Helps men, women, young adults and veterans overcome difficult challenges, so they can achieve the dignity of work	Jerri L. Rosen founder/CEO (714) 210-2460/(714) 434-2870	

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RANKED BY OC REVENUE

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Prev. Rank	Address	•Ending period if not June 2020	•yearly % change	•yearly % change	•yearly % change	•yearly % change			•Title •Phone/fax
70	<b>UCP of Orange County</b> 9451 Indianapolis Ave. Irvine 92620-3670 Headquarters: Washington, D.C. Website: ucpcoc.org Email: info@ucpcoc.org	\$6.3 -0%	\$6.6 4.6%	447 30.7%	213 -29.5%	5,300 -0.3%	1953	Helps children with disabilities reach their full potential while improving the quality of life for their families	Ramin Baschshi CEO/president (949) 333-6400/(949) 333-6440
71	<b>Alzheimer's Family Center</b> 9451 Indianapolis Ave. Huntington Beach 92646-5955 Headquarters: Huntington Beach Website: afscenter.org Email: info@afscenter.org	\$6.2 -4%	\$5.8 -2.5%	56 9.8%	612 96.2%	424 35.9%	1980	Provides dementia-specific adult day health care services, therapeutic activities, counseling, socialization, caregiver support and education; during COVID-19, services are being provided via Zoom video conferencing through our "Center Without Walls"	Joanna Richardson-Jones CEO (714) 593-9630/(714) 593-9632
72	<b>Jewish Federation &amp; Family Services, Orange County</b> 1 Federation Way, Ste. 210 Irvine 92603-0174 Headquarters: Irvine Website: jewishoc.org Email: info@jffs.org	\$6.1 12/19 -21%	\$6.4 -7.1%	21 -41.7%	575 -23.3%	4,300 -4.4%	1965	Mission is to care for people in need and strengthen Jewish community in Orange County, Israel, and around the world	Arlene Miller/Marsie Alford CEO, president/CFO (949) 435-3484/(949) 435-3485
73	<b>St. Jude Memorial Foundation</b> 1400 N. Harbor Blvd., Ste. 200 Fullerton 92835-4145 Headquarters: Fullerton Website: stjudememorialfoundation.org Email: sjmi@stjoe.org	\$6.1 12/19 -10%	\$0.8 -26.4%	7 -22.2%	700 0%	415,000 -7.8%	1957	Collects philanthropic contributions for St. Jude Medical Center	Dub Drees chief philanthropy officer (714) 992-3033/(714) 446-5430
74	<b>Ocean Institute</b> 24200 Dana Point Harbor Drive Dana Point 92629-2723 Headquarters: Dana Point Website: oceaninstitute.org Email: oi@oceaninstitute.org	\$5.7 12/19 -14%	\$6.9 -2.8%	49 -57.4%	255 -10.2%	38,031 -55.3%	1977	Focuses on research, education and conservation; provides marine science, maritime history, and outdoor education programs to students and all members of the community	Wendy Marshall CEO/president (949) 496-2274/(949) 496-4296
75	<b>Age Well Senior Services Inc.</b> 23101 Lake Center Drive, Ste. 325 Lake Forest 92630-2898 Headquarters: Lake Forest Website: agewellseniorservices.org Email: info@myagewell.org	\$5.6 6/20 0%	\$5.6 0%	50 -28.6%	1,200 126.4%	600 -73%	1975	Provider of meals, case management, health services, transportation, other assistance for seniors	Steve Moyer CEO (949) 855-8033/(949) 855-8025
76	<b>Orange County Conservation Corps</b> 1853 N. Raymond Ave. Anaheim 92801-1117 Headquarters: Anaheim Website: occorps.org Email: komuniz@ocorps.org	\$5.5 -1%	\$5.5 -1%	35 -2.8%	10 -28.6%	400 8.7%	1993	Job training and educational program for young adults 18-25 in Orange County	Katharyn Muniz CEO (714) 956-6222/(714) 956-1944
77	<b>The Wooden Floor</b> 1810 N. Main St. Santa Ana 92706-2727 Headquarters: Santa Ana Website: thewoodenfloor.org Email: info@thewoodenfloor.org	\$5.4 8/20 23%	\$3.9 5.2%	28 -17.6%	460 2.2%	4,000 0%	1983	Provides free intensive dance education supported by academic, college and career readiness, and family support programs to youth from low-income communities	Dawn S. Reese CEO (714) 541-8314/(714) 541-2150
78	<b>Human Options Inc.</b> 5540 Trabuco Road, Ste. 100 Irvine 92620-5745 Headquarters: Irvine Website: humanoptions.org Email: info@humanoptions.org	\$5.4 6%	\$5.5 -2.3%	55 -12.7%	55 -38.9%	15,000 0%	1981	Crisis hotline, emergency shelter, transitional housing, prevention education, counseling, legal advocacy, support groups for victims of domestic violence	Maricela Rios-Faust CEO (949) 737-5242/(949) 737-5244
79	<b>Hope Builders</b> 801 N. Broadway Santa Ana 92701-3423 Headquarters: Santa Ana Website: tsjhopebuilders.org Email: info@tsjhopebuilders.org	\$5.4 30%	\$3.8 7.3%	29 -6.5%	180 -25%	428 -13.7%	1995	Connects Orange County's young adults to career opportunities by empowering them with the mentorship, life skills and job skills training that meet the needs of employers	Shawna Smith/Tim Blett executive director/board chair (714) 543-5105/(714) 543-5032
80	<b>J.F. Shea Therapeutic Riding Center</b> 26284 Oso Road San Juan Capistrano 92675-1629 Headquarters: San Juan Capistrano Website: sheacenter.org Email: info@sheacenter.org	\$5 12/19 23%	\$4.8 18.3%	42 -10.6%	800 0%	1,800 43.8%	1978	Dedicated to improving the lives of people with disabilities through therapeutic horse-related programs	Dana Butler-Moburg executive director (949) 240-8441/(949) 240-3447
81	<b>Women's Transitional Living Center Inc.</b> 210 N. Pomona Ave. Fullerton 92832 Headquarters: Fullerton Website: wtlc.org Email: info@wtlc.org	\$4.6 37%	\$3.7 16.3%	47 14.6%	8 -96.1%	543 -76.6%	1976	Domestic violence shelter providing bridge housing, supportive services, and prevention education and advocacy	Mark Lee CEO (714) 992-1939
82	<b>Cystinosis Research Foundation</b> 19200 Von Karman Ave., Ste. 920 Irvine 92612-8525 Headquarters: Irvine Website: cystinosisresearch.org Email: info@cystinosisresearch.org	\$4.3 -20%	\$3.2 -34.9%	1 0%	6 -60%	NA	2003	Supports bench and clinical research focused on developing improved treatments and a cure for cystinosis	Nancy J. Stack president/founding trustee (949) 223-7610











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Note: This list includes organizations that operate on a nonprofit status, excluding hospitals and universities, ranked by 12-month revenue. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the

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Researched by Meghan Kiewer

# THE LIST NONPROFIT ORGANIZATIONS

RANKED BY OC REVENUE

Rank	Nonprofit •Address Rank	Company logo	OC revenue for 12 months ended June 30, 2020 (millions) •Ending period if not June 2020 •yearly % change	Expenses for 12 months ended June 30, 2020 (millions) •yearly % change	Paid staff in OC •yearly % change	Volunteers in OC •yearly % change	Clients served in OC •yearly % change	Year established	Nonprofit description	Top local official(s) •Title •Phone/fax	
83 (88)	<b>New Directions for Women</b> 2607 Willo Lane Costa Mesa 92627-4645 Headquarters: Costa Mesa Website: newdirectionsforwomen.org Email: sbright@newdirectionsforwomen.org		\$4.3 3/20 9%	\$4.4 5.5%	28 -28.2%	10 -80%	120 -40%	1977	Provides addiction treatment services, assists women, pregnant women, and women with dependent children to achieve sustained responsible recovery	Sue Bright executive director (949) 313-1192/(949) 574-8977	
84 (82)	<b>Grandma's House of Hope</b> 1505 E. 17th St., Ste. 116 Santa Ana 92705-8520 Headquarters: Santa Ana Website: grandmashouseofhope.org Email: info@grandmashouseofhope.org		\$4 -9%	\$4 -9.1%	46 21.1%	1,700 -60.5%	7,100 94.8%	2007	Provides housing, food, workforce development, and enrichment activities to Orange County's most disadvantaged community members who are ineligible for, or who have significant difficulty accessing, other organizations' services	Je'net Kreitner/William Zulch founder, CEO/board chair (714) 558-8600/(714) 558-8613	
85 (90)	<b>Make-A-Wish Orange County and the Inland Empire</b> 3230 El Camino Real, Ste. 100 Irvine 92602-1389 Headquarters: Irvine Website: wish.org/ocie Email: getinvolved@ocie.wish.org		\$3.9 8/20 -0%	\$3.9 -17.4%	19 -36.7%	722 -7.4%	214 -40.6%	1983	Grants wishes to children with critical illnesses	Gloria Jetter Crockett CEO/president (714) 573-9474/(714) 689-0985	
86 (91)	<b>Pediatric Cancer Research Foundation</b> 17932 Sky Park Circle, Ste. E Irvine 92614-4435 Headquarters: Irvine Website: pcrf-kids.org Email: info@pcrf-kids.org		\$3.8 -4%	\$2.8 -15.7%	7 0%	500 0%	200 0%	1982	Funding research studies for childhood cancers	Jeri Wilson executive director (949) 859-6312/(949) 859-6323	
87 (95)	<b>The Leukemia &amp; Lymphoma Society Orange County &amp; Inland Empire Chapter</b> 515 N. Cabrillo Park Drive, Ste. 102 Santa Ana 92701-5016 Headquarters: Rye Brook, N.Y. Website: lls.org/ocie Email: lls.cao@lls.org		\$3.6 1%	\$0.9 -21.1%	9 -10%	2,000 0%	3,000 0%	1949	Voluntary health agency dedicated to blood cancer; funds lifesaving blood cancer research around the world and provides free information and support services	Kathlene Seymour executive director (714) 481-5600/(714) 481-5677	

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Researched by Meghan Kliever

# THE LIST NONPROFIT ORGANIZATIONS

► From page 29

RANKED BY OC REVENUE

Rank	Nonprofit	Company logo	OC revenue for 12 months ended June 30, 2020 (millions)	Expenses for 12 months ended June 30, 2020 (millions)	Paid staff in OC	Volunteers in OC	Clients served in OC	Year established	Nonprofit description	Top local official(s)	
Prev Rank	Address		•Ending period if not June 2020	•yearly % change	•yearly % change	•yearly % change	•yearly % change			•Title	•Phone/fax
88	<b>Court Appointed Special Advocates (CASA) of Orange County</b> 1505 E. 17th St., Ste. 214 Santa Ana 92705-8520 Headquarters: Santa Ana Website: casaoc.org Email: info@casaoc.org		\$3.6 9/20 -1%	\$2.7 -8.6%	35 2.9%	850 6.3%	815 15%	1985	Provides a voice and meaningful connections for children who have experienced abuse, neglect and abandonment	Regan D. Phillips CEO (714) 619-5151/(714) 619-5152	
89	<b>NeighborWorks Orange County</b> 128 E. Katella Ave., Ste. 200 Orange 92867-4850 Headquarters: Orange Website: nwoc.org Email: info@nwoc.org		\$3.5 NA	\$3.3 NA	12 NA	15 NA	1,200 NA	1977	Services for homebuyers and homeowners include education, coaching, lending, real estate, and community building services	Helen O'Sullivan CEO, president (714) 490-1250/(714) 490-1263	
90	<b>Cystic Fibrosis Foundation-Orange County Chapter</b> 1801 E. Edinger Ave., Ste. 135 Santa Ana 92705-4734 Headquarters: Bethesda, Md. Website: cff.org/sca Email: scalifornia@cff.org		\$3.4 12/19 -11%	\$1.2 25.5%	8 0%	305 15.1%	NA	1955	Mission is to cure cystic fibrosis and to provide all people with the disease the opportunity to lead full, productive lives by funding research and drug development, promoting individualized treatment and ensuring access to high-quality, specialized care	James Goodson executive director (714) 938-1393	
91	<b>Alzheimer's Association</b> 700 The City Drive South, Ste. 7400 Orange 92868 Headquarters: Chicago Website: alz.org/oc Email: helpoc@alz.org		\$3.2 28%	\$2.2 2.8%	9 -35.7%	280 26.7%	16,946 86.6%	1980	Provides one-on-one care consultations, support groups, community education, and a 24/7 helpline; advocates for those living with Alzheimer's and other forms of dementia on related legislative issues, provides training to health care and long-term care providers, and education to the public on brain health	Anne Grey executive director (949) 426-8544	
92	<b>South County Outreach</b> 7 Whatney, Ste. B Irvine 92618-2849 Headquarters: Irvine Website: sco-oc.org Email: sco@sco-oc.org		\$3.1 12/19 -0%	\$3 -1.9%	15 25%	1,767 7.4%	5,729 -23.6%	1989	Serves low-income or otherwise at-risk residents of Orange County with food, rental and utility payment assistance, housing, case management, and workforce development classes; mission is to prevent hunger and homelessness by helping people help themselves	LaVal Brewer CEO/president (949) 380-8144/(949) 380-3798	

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Researched by Meghan Kilewer

## 2021 Charity Event Guide

**First Calendar Listing Free!**

**Deadline: Dec. 14, 2020**



**Charity Event Guide** is the annual resource highlighting the top five charity events of 2020 (by net revenue in five categories, and a look ahead to the Orange County charity events planned for 2021.)

**NEW** additional category this year- "Unique Virtual Campaigns"

- 2021 calendar & descriptions of OC charitable events by month PLUS calendar access on [www.ocbj.com](http://www.ocbj.com) with link to your website
- Showcases the top five fundraising dinner/galas, luncheons, breakfasts, golf events, walk/runs and unique virtual campaigns from 2020
- Reach a philanthropic group of affluent and influential leaders in OC - average household income of \$748,000 (6x the county average)!

**To submit your 2020 event for our "Top 5 Events" feature OR to list your 2021 event(s) on the calendar, visit [www.ocbj.com/charityeventguide](http://www.ocbj.com/charityeventguide) or contact Amy Sfreddo at [sfreddo@ocbj.com](mailto:sfreddo@ocbj.com).**